

# VOLUME FACTOR DIVIDEND TREE (VFDT)

## FACT SHEET

# 3Q 2023

### STRATEGY OBJECTIVE

Outperform in bull markets by identifying and investing in companies within the domestic market that are growing dividends and garnering the strongest capital inflows (the volume factor). Concurrently, it is the goal of our proprietary risk management overlay to measure the threat level of bear market cycles and attempt to strategically reposition a portion of the portfolio towards fixed income.

### PHILOSOPHY

We believe a technical perspective paired with a proprietary risk overlay framework will result in long-term outperformance.

- **Active Stock Selection**– Our proprietary volume factor ranking actively invests in a portfolio of approximately 40 individual stocks from a universe of 3000 companies that range across all market capitalization sizes
- **Grow Income** - Generate income by investing in companies that are increasing their ability to pay dividends by growing free cash flow and dividend payout
- **Risk Overlay** – Aim to mitigate investor risk through lower downside volatility and capital drawdowns by reducing market exposure during perceived prolonged bear markets

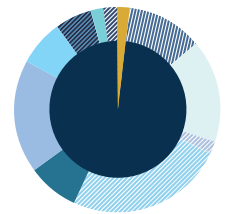
### PROGRAM DETAILS

INCEPTION DATE	MARCH 31, 2020
MINIMUM INVESTMENT	\$150,000.00
BENCHMARK	RUSSELL 3000
STYLE	TACTICAL
INDICATED YIELD (GROSS)	3.59%
TRAILING 12 MONTH YIELD (NET OF MAX)	1.81%
EXPENSE RATIO	0.00%
NUMBER OF HOLDINGS	39
MANAGED BY	BUFF DORMEIER, CMT®, CHIEF TECHNICAL ANALYST

### ALLOCATIONS

As of: 9/30/2023

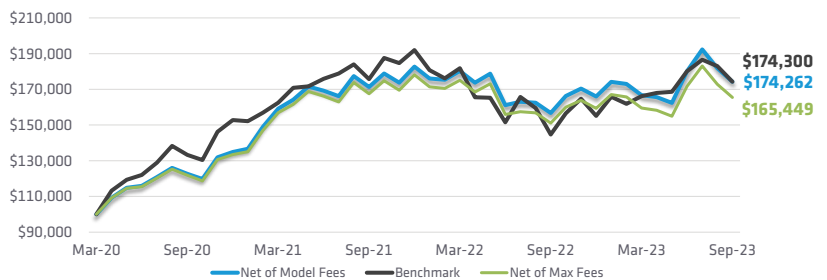
CASH	2.00%
TECHNOLOGY	12.00%
FINANCIALS	16.00%
HEALTHCARE	2.00%
CONSUMER DISCRETIONARY	25.00%
MATERIALS	8.00%
INDUSTRIALS	18.00%
COMMUNICATIONS	7.00%
CONSUMER STAPLES	6.00%
UTILITIES	2.00%
ENERGY	2.00%
DOMESTIC EQUITY	



Allocations are subject to change without notice. Allocations may not total 100% due to rounding.

### GROWTH OF \$100,000 INVESTMENT (SINCE INCEPTION)

As of: 9/30/2023



### PERFORMANCE

As of: 9/30/2023

	Net of Model Fees <sup>1</sup>	Net of Max Fees <sup>2</sup>	Benchmark
YTD	4.98%	3.81%	12.38%
3 MONTHS	-3.27%	-3.63%	-3.25%
1 YEAR	11.16%	9.51%	20.45%
3 YEAR	12.41%	10.75%	9.36%
SINCE INCEPTION	17.20%	15.47%	17.20%
CUMULATIVE RETURN	74.26%	65.45%	74.30%

### CALENDAR YEAR PERFORMANCE (SINCE INCEPTION)

2023	4.98%	3.81%	12.38%
2022	-9.16%	-10.52%	-19.22%
2021	35.43%	33.46%	25.64%
2020 <sup>3</sup>	34.92%	33.46%	52.82%

### RISK MEASURES (SINCE INCEPTION)

STANDARD DEVIATION	16.21%	16.21%	18.55%
STANDARD DEVIATION (3 YR.)	16.41%	16.41%	17.90%
BETA	0.70	0.70	1.00
ALPHA	4.71%	2.98%	—
SHARPE RATIO	0.97	0.86	0.85
R-SQUARED	64.08	64.08	100.00

<sup>1</sup>"Net of Model Fee" represents performance that has factored in an assumed fee of .60%. <sup>2</sup>"Net of Max Fee" represents performance that has factored in an assumed fee of 2.10% (.60% Model Fee plus 1.50% Advisor Fee). <sup>3</sup>2020 annual performance is March 31 through December 31, 2020. There is no guarantee that any investment will achieve its objectives. Data quoted is past performance and current performance may be lower or higher. Past performance is no guarantee of future results. See "Disclosures" for important information regarding portfolios and benchmarks.

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## DISCLOSURES

**Kingsview Wealth Management ("KWM")** is an investment adviser registered with the Securities and Exchange Commission ("SEC"). Registration does not constitute an endorsement of the firm by the SEC nor does it indicate that KWM has attained a particular level of skill or ability. Information presented is for educational purposes only and does not intend to make an offer or solicitation for the sale or purchase of any specific securities, investments, or investment strategies. Investments involve risk and unless otherwise stated, are not guaranteed.

**Kingsview Investment Management ("KIM")** is the internal portfolio management group of KWM. KIM asset management services are offered to KWM clients through KWM IARs. KIM asset management services are also offered to non KWM clients and unaffiliated advisors through model leases, solicitor agreements and model trading agreements. KWM clients utilizing asset management services provided by KIM will incur charges in addition to the KWM advisory fee.

Readers of the information contained on this fact card, should be aware that any action taken by the viewer/reader based on this information is taken at their own risk. This information does not address individual situations and should not be construed or viewed as any type of individual or group recommendation. Be sure to first consult with a qualified financial adviser, tax professional, and/or legal counsel before implementing any securities, investments, or investment strategies discussed.

Any performance shown since inception is based upon composite results of the stated portfolio. Portfolio performance is the result of the application of the KIM Volume Factor Dividend Tree investment process. It does not reflect any investor's actual experience with owning, trading or managing an actual investment account.

"Net of Model Fee" portfolio performance is shown net of the 0.60% KIM model fee and the trading costs of the firm's Custodians. "Net Model Fee" portfolio performance DOES NOT include the advisory fee charged by a KWM investment advisor representative. "Net of Max Fees" portfolio performance is shown net of the advisory fees of 2.10%, the highest fee charged by KWM, which is inclusive of the 0.60% KIM model fee and the trading costs of the firm's Custodians. Performance does not reflect the deduction of other fees or expenses, including but not limited to custodial fees and fees and expenses charged by mutual funds and other investment companies. Performance results shown include the reinvestment of dividends and interest on cash balances where applicable. The data used to calculate the portfolio performance was obtained from sources deemed reliable and then organized and presented by KWM.

Actual performance of client portfolios may differ materially due to the timing related to additional client deposits or withdrawals and the actual deployment and investment of a client portfolio, the reinvestment of dividends, the length of time various positions are held, the client's objectives and restrictions, and fees and expenses incurred by any specific individual portfolio.

**Past performance is no guarantee of future results. There are risks associated with any investment strategy, including the possible loss of principal. There is no guarantee that any investment will achieve its objectives. Diversification does not guarantee a profit or eliminate the risk of loss.**

**Benchmarks:** The **Russell 3000 Index** is a capitalization-weighted stock market index that seeks to be a benchmark of the entire U.S stock market. It measures the performance of the 3,000 largest publicly held companies incorporated in America as measured by total market capitalization, and represents approximately 97% of the American public equity market.

The index results do not reflect fees and expenses and you typically cannot invest in an index. The index / indices used by KWM have not been selected to represent an appropriate benchmark to compare an investor's performance, but rather are disclosed to allow for comparison of the investor's performance to that of certain well-known and widely recognized indices. Indices are typically not available for direct investment, are unmanaged and do not incur fees or expenses.

**Glossary of Terms:** **Standard Deviation** measures the dispersion of returns; a large dispersion shows higher volatility. **Alpha** is a measure of actual returns and expected performance, given its level of risk (as measured by beta). **Beta** is a measure of the volatility, or systematic risk, of the composite portfolio in comparison to the market as a whole. **R-squared** indicates how much of the composite portfolio's fluctuations are attributable to movements of its benchmark. **Sharpe Ratio** is a measure of risk-adjusted performance. **Indicated Yield (Gross)** estimates an annualized forward-looking yield by taking the most recently announced dividend for each underlying holding as of the end of the quarter, annualizing it based on dividend frequency and dividing by the end of quarter market price. Advisory and KIM model fees are not deducted from this estimate. Actual yields will differ based on any allocation changes and dividend changes by the underlying holdings. **Trailing 12 Month Yield (Net of Max)** estimates the portfolio's average yield over the prior 12 months by taking all announced dividends for each underlying holding as of the date listed and dividing by the end of quarter market price. Advisory and KIM model fees of 2.10% are then deducted from this estimate. Actual trailing yields will differ based on allocation changes made throughout the prior 12 months. **Expense Ratio** is the weighted average of the expense ratios of the underlying holdings as of the end of the quarter. These expenses are deducted from the returns of the underlying holdings and are not an additional fee to the client.

The firm claims compliance with GIPS®. For a complete list and description of the firm's composites and / or a presentation that adheres to the GIPS standards, contact [gips@kingsview.com](mailto:gips@kingsview.com). For purposes of compliance with the Global Investment Performance Standards (GIPS®), the "firm" refers to only Kingsview Investment Management.

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