

# **AMBASSADOR INCOME**

#### **FACT SHEET**



## **STRATEGY OBJECTIVE**

Outperform a traditional aggregate bond index by tactically positioning fixed income investments through a lens guided by economic discipline. The goal is to create a more opportunistic approach to various fixed income investments that would traditionally be subject to substantial interest rate movement risk.

### **PHILOSOPHY**

We believe a fundamental perspective paired with quantitative execution will result in long-term outperformance.

- <u>Tactical ETF Selection</u> Fixed income investments span various durations as well as issuer and credit quality. Alternative allocations to traditional fixed income highlight a broad range from commodities to currencies, as well as inverse positioning.
- <u>Risk Management</u> Provide investors with a wider, more diversified asset class range than a traditional fixed income portfolio.
- <u>Consistency</u> Aim to provide investors conservative growth with reduced volatility due to investment choice flexibility and an attempt at low correlation.

Program Details	
INCEPTION DATE	MAY 31, 2016
MINIMUM INVESTMENT	\$25.000.00
BENCHMARK	BARCLAYS US AGGREGATE BOND TOTAL RETURN INDEX
STYLE	ALTERNATIVE FIXED INCOME
CURRENT YIELD	2.21%
NET EXPENSE RATIO	0.29%
NUMBER OF HOLDINGS	9
MANAGED BY	SCOTT MARTIN, CIMA®, CHIEF INVESTMENT OFFICER



Allocations are subject to change without notice

Growt	h of A I	- - - - - -	tical \$10	0,000 li	nvestme	ent (Sinc	e Incepti	ion, Net	of Mode	el¹)
As of:	12/31/	2020								
\$125,00	0 —									120.105
\$120,00	0 —								一,	120.105
\$115,00	0 —							~~	~ _	$\checkmark$
\$110,00	0			_				~	\ / \$	118,042
\$105,00	0					~~			V	
\$100,00	0			~	~~	~				
\$95,00	0 —									
\$90,00	0									
	May-16	Nov-16	May-17	Nov-17	May-18	Nov-18	May-19	Nov-19	May-20	Nov-20
			_	Ambassac	lor Income	Benchi	mark			

PERFORMANCE			
As of: 12/31/2020	Net of Model Fees <sup>1</sup>	Net of Max Fees <sup>2</sup>	Benchmark
YTD	2.14%	0.63%	7.50%
3 MONTHS	3.46%	3.08%	0.67%
1 YEAR	2.14%	0.63%	7.50%
3 YEAR	3.05%	1.52%	5.34%
SINCE INCEPTION	3.69%	2.15%	4.08%
CUMULATIVE RETURN	18.04%	10.23%	20.10%
CALENDAR YEAR PERFORMA	NCE (SINCE INCEPTION)		
2020	2.14%	0.63%	7.50%
2019	11.44%	9.79%	8.72%
2018	-3.85%	-5.29%	0.02%
2017	4.86%	3.30%	3.55%
2016 <sup>3</sup>	2.87%	1.97%	-0.78%
RISK MEASURES (SINCE INCE	PTION)		
STANDARD DEVIATION	5.28%	5.28%	3.22%
STANDARD DEVIATION (3 YR.)	6.40%	6.40%	3.36%
BETA	0.54	0.54	1.00
ALPHA	0.94%	-0.59%	0.00%
SHARPE RATIO	-0.36	-0.65	-0.47
R-SQUARED	10.07	10.07	100.00

1"Net of Model Fee" represents performance that has factored in an assumed fee of .60% 2"Net of Max Fee" represents performance that has factored in an assumed fee of 2.10%(.60% Model Fee plus 1.50% Advisor Fee). 32016 annual performance is May 31 through December 31, 2016. There is no guarantee that any Investment will achieve its objectives. Data quoted is past performance and current performance may be lower or higher. Past performance is no guarantee of future results. See "Disclosures" for important information regarding portfolios and benchmarks.

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Any performance shown since inception is based upon composite results of the stated portfolio. Portfolio performance is the result of the application of the KIM Ambassador Income investment process. It does not reflect any investor's actual experience with owning, trading or managing an actual investment account.

"Net of Model Fee" portfolio performance is shown net of the 0.60% KIM model fee and the trading costs of the firm's Custodians (Raymond James, Charles Schwab, TD Ameritrade and Interactive Brokers). "Net Model Fee" portfolio performance DOES NOT include the advisory fee charged by a KWM investment advisor representative. "Net of Max Fees" portfolio performance is shown net of the advisory fees of 2.10%, the highest fee charged by KWM, which is inclusive of the 0.60% KIM model fee and the trading costs of the firm's Custodians (Raymond James, Charles Schwab, TD Ameritrade and Interactive Brokers). Performance does not reflect the deduction of other fees or expenses, including but not limited to custodial fees and fees and expenses charged by mutual funds and other investment companies. Performance results shown include the reinvestment of dividends and interest on cash balances where applicable. The data used to calculate the portfolio performance was obtained from sources deemed reliable and then organized and presented by KWM.

Actual performance of client portfolios may differ materially due to the timing related to additional client deposits or withdrawals and the actual deployment and investment of a client portfolio, the reinvestment of dividends, the length of time various positions are held, the client's objectives and restrictions, and fees and expenses incurred by any specific individual portfolio.

Past performance is no guarantee of future results. There are risks associated with any investment strategy, including the possible loss of principal. There is no guarantee that any investment will achieve its objectives. Diversification does not guarantee a profit or eliminate the risk of loss.

**Benchmarks:** The Barclays US Aggregate Bond Total Return Index is an index designed to provide a measure of the performance of the U.S. investment grade bonds market, which includes investment grade U.S. Government bonds, investment grade corporate bonds, mortgage pass through-securities and asset-backed securities that are publicly offered for sale in the United States. The securities in the index must have at least 1 year remaining to maturity. In addition, the securities must be denominated in US dollars and must be fixed rate, nonconvertible, and taxable.

The index results do not reflect fees and expenses and you typically cannot invest in an index. The index / indices used by KWM have not been selected to represent an appropriate benchmark to compare an investor's performance, but rather are disclosed to allow for comparison of the investor's performance to that of certain well-known and widely recognized indices. Indices are typically not available for direct investment, are unmanaged and do not incur fees or expenses.

Glossary of Terms: Standard Deviation measures the dispersion of returns; a large dispersion shows higher volatility. Alpha is a measure of actual returns and expected performance, given its level of risk (as measured by beta). Beta is a measure of the volatility, or systematic risk, of the composite portfolio in comparison to the market as a whole. R-squared indicates how much of the composite portfolio's fluctuations are attributable to movements of it's benchmark. Sharpe Ratio is a measure of risk-adjusted performance.

The firm claims compliance with GIPS®. For a complete list and description of the firm's composites and / or a presentation that adheres to the GIPS standards, contact gips@kingsview.com. For purposes of compliance with the Global Investment Performance Standards (GIPS®), the "firm" refers to only Kingsview Investment Management.

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